



Wm. Selz, Schwab & Co.

CERTIFIED PUBLIC ACCOUNTANTS

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MONADNOCK BUILDING
90 JACKSON BOULEVARD
CHICAGO

Sept. 1, 1908.

Selz, Schwab & Co.,

Chicago.

Gentlemen:

Our regular audit of your books has just been completed for the year ending today, September 1, 1908. It shows a slight gain in your net shipments, as against the year before; the actual figures are \$37,792.02

Considering the gains you usually make this may seem small; but in view of business conditions during the year, you are to be congratulated; a good many concerns are less fortunate.

Barrow Madelguthier

Chicago:
Market and Monroe Sts.



Pittsburgh:
Third Ave. and Ferry St.

Largest makers of good shoes in the world

We close our year, September first, with a gain; the smallest, and the biggest, we ever made

YOU know what the last twelve months have been in business; a good deal like what Gen. Sherman called war. Many strong business houses have found their trade far short of the previous twelve months; many shoe manufacturers haven't done half their normal business.

We've gained; a little. Our year ending September 1, 1906, showed a gain over the previous year of \$1,890,000; the year ending September 1, 1907, showed another gain almost as good; this year we gain \$37,792.02. It seems small compared to what we have done; it's colossal compared to what others have done this year; and in view of all conditions, it's the best and biggest we ever made.

It's an evidence of more than business hustie; it proves that when people want shoes they can depend on, they want Selz shoes; it shows that quality always counts. You'll find that it counts on your feet a good deal more positively than on our sales sheets.

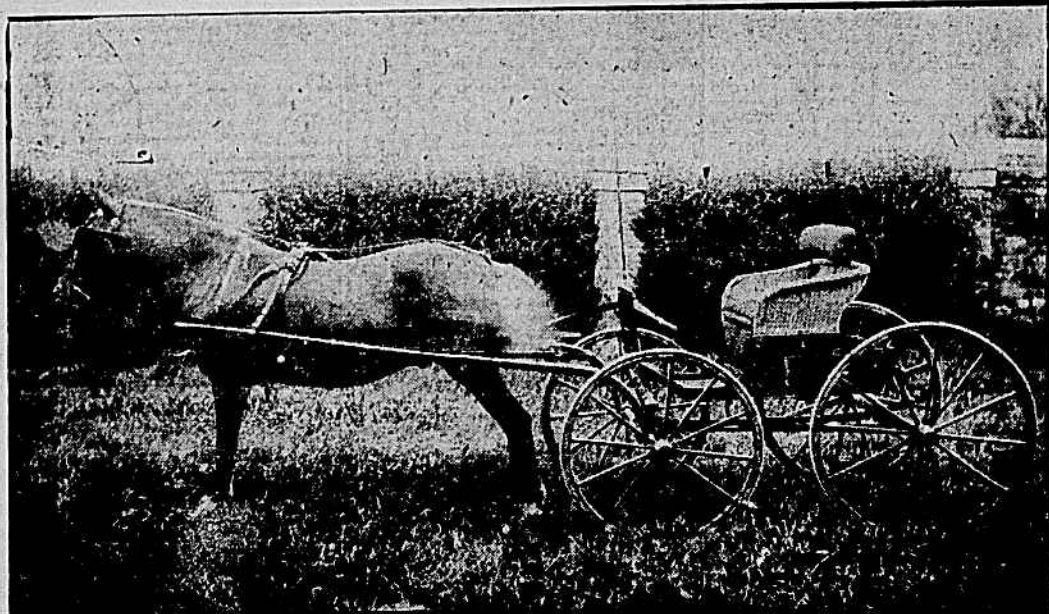
There are some things about the making of shoes you ought to know. In our best welt shoes, Royal Blue and Perfecto, we use only the best oak sole leather, many makers use hemlock leather; cheaper; doesn't wear as well. We use solid grain leather inner soles, not split; we use solid, all-leather heels, not scraps or composition; we use single piece sole leather counters, not pieced, nor pasteboard, nor stiffened canvass; first quality upper leather, not second quality, 10-ounce duck linings, instead of 6-ounce, silk thread at \$6.50 a pound, not cotton at \$1.50.

We could save in making from 20 to 30 cents a pair on these shoes, and you'd never know it to look at them; the wear shows it. We think too much of ourselves to put our name on cheapening frauds such as many good looking welt shoes contain.

The name Selz on a shoe has always stood for best quality; and always shall. Every pair carries with it a positive guarantee of the wearer's satisfaction, which you are invited to take full advantage of, if any pair of Selz shoes fails to satisfy you.

When you buy shoes ask your dealer for Selz; and take no substitute. If you want the best shoe you ever set foot in get Selz Royal Blue, \$3.50, \$4.00 and \$5.00

PONY AND CART TO BE GIVEN TO THE BOY OR GIRL WINNING T.-D. CONTEST



Now, here is a picture of the pony and cart, as nice looking a little rig as you will see in a day's walk. It is as good in quality as it is elegant in appearance.

The pony is a gentle and well-mannered little fellow, not too small, but just large enough to easily do his work; healthy and sound in every way.

The cart is one of the finest traps

in Richmond, strong and well made, elegantly upholstered and artistically painted and rubber-tired. A brand-new harness completes this natty little outfit, which will go to the fortunate winner at the close of The Times-Dispatch Pony and Cart Contest, September 9th.

The votes are just pouring in, both clipped coupons and certificates issued on subscriptions.

There is a very marked indication of added interest as the date of closing draws near.

Nicholas Drake 144.324
Christine Folkes 128.237
Kenneth Goode 82.105
Herbert Smith 42.462
Helen Nolte 25.603
Margaret Haynes 12.091
Margaret Atkinson 10.675
Edith M. Robertson 5.442
W. R. Shepherd 3.225
Norris E. Willis 2.359
Annie Hord 2.620
Olga Pohl 2.505
H. H. White, Jr. 2.259
Bailey Saunders Jr. 1.855
Russell Mankin 1.823
Adelle Smith 1.827

Martin Engleberg 1.779
Lucile Beades 1.619
Marie Carroll 1.552
Ruth Folkes 1.372
Bessie Johns 1.328
Lewis A. Keane 1.149
William Goodfellow 928
James Scyle 894
Doris E. Nieze 848
Marus Conrad 815
Blanche Doswell 741
Floyd Hetzer 726
D. Connell 710
Emil Barrett 702
Sol. Scher 692
Leland Ford 674
William Gussendoff 601
James Laws 577
Teresa Dickenson 539
Rosa Soda 539
James Harvey 505
Oscar Gullet 502
Henry L. Miller 501
Cornelius Starkey 471
E. M. Wingfield 468
George Robertson 460
Frances Chapin 458
Ruth Goode 383
Leo Elliot 350
Lena Tartarsky 327
Tony Arrighi 316
Lucy W. Green 309
Louise Windenfield 284
Linwood Drummler 277
John H. Roberts, Chase City 263
Robert H. Mullen 257
William H. Brown, Jr. 217
James Kennedy 212
Oscar J. Powers 204
Henry L. Pelouze 191
Robert S. Armstrong 178
W. T. Goodwin, Jr. 170
William F. Grant 166
John J. Black, Jr. 162
McFarland Morris 160
Arthur L. Pleasants 140
Charlotte Holt 141
Herman E. Richardson 141
Sol. Cutchin, Jr. 132
Florence Payne 130
Louise W. Whitlock 124
C. C. Chapin, Jr. 122
Margaret D. Harris 110
Sisile Carr 107
G. W. Smith 106
M. W. Owen 105

Dave Falk 103
Katherine Belton 103
Bartlett Powell 101

Bon Air Social News.

[Special to The Times-Dispatch.]
BON AIR, VA., September 5.—Dr. J. C. McElroy, of Georgia, formerly the pastor of the Presbyterian Church here, was the guest last Sunday of Dr. E. B. McClure, and preached at night to a large congregation of his former members and admirers.

Mrs. Burton Mayre returned recently from Atlanta, where she was the guest of Mrs. J. Barbour Thompson. Mr. and Mrs. J. A. McCready were recent guests of Mrs. J. H. Botz. Mr. and Mrs. Charles Grant, of Richmond, were guests Wednesday of Mrs. A. L. Adams.

Mr. A. L. Adams was the guest recently of friends at Hallsboro. Mrs. L. L. Bass has returned from Dumbarton, where she has been visiting her sister, Mrs. C. S. Campbell. Mr. and Mrs. Austin Burr, who have

been visiting relatives in New York, returned to Bon Air Wednesday.

Mrs. A. L. Adams, after a delightful stay of two months at Mountain Lake, has returned home.

Mrs. Albert Williams and daughter, Anne Kennon, are visiting Judge and Mrs. Richard Cardwell, at Hanover Courthouse.

Mrs. N. S. Morton and little Rosalie Morton returned Saturday from Lynchburg, after a pleasant visit of several weeks to Mrs. N. G. Hamner.

Miss Cordelia Hamner, of Lynchburg, is the guest of Miss Klits Wren, at "Avenel."

Mr. and Mrs. J. E. Woodson were guests Thursday of Mrs. S. C. Fleming.

Miss Alberta Williams expects to leave Monday for Bedford City and Buena Vista, to be absent several months.

Mrs. Mary Pace Groner, of Richmond, was the guest recently at "Monte Bello," the home of Mrs. V. S. Forbes. The Methodist Sunday school gave

its children a picnic Friday over on the river. Wagons were provided for the little ones and a large number enjoyed the day.

Mount Laurel Social News.

[Special to The Times-Dispatch.]

MOUNT LAUREL, VA., September 5.—Mr. P. T. Barrow, a large lumber merchant, of Danville, who has been spending several days with his son, Dr. George Barrow, has returned home.

Mr. R. D. Boswell has left for his home in Charlottesville, after having spent several days with his mother, Mrs. A. M. Boswell.

Mr. and Mrs. Lucius Robertson, of Petersburg, left for their home, after having spent a few weeks here.

Mr. and Mrs. A. P. Montague, of Lynchburg, are spending this week with Mrs. Montague's mother, Mrs. A. M. Boswell.

Misses Sue, Pattie and Janie Averett, of Danville, who have passed the

summer here, have returned to their schools in Danville.

At Mrs. Dorin's impromptu musical Monday night, the following were present: Mr. and Mrs. W. S. Adkisson, Mr. and Mrs. A. P. Montague, of Lynchburg; Mrs. Dr. Carrington, Mrs. Lucius Robertson, of Petersburg; Misses Pattie and Sue Averett, of Danville; Misses Foster, Miss Sallie Adkisson, Miss Fannie Brown, Dr. George Barrow, Mr. R. D. Boswell.

CASTORIA.

Bears the Signature of *Chas. H. Jurgens*

Virginia School Supply Co. has moved from 210 North Eighth Street to No. 18 South Ninth Street, corner Ninth and Cary Streets, over Southern Express Company, where they carry the largest line of school supplies, assembly-room and opera chairs in the East or South.

CHAS. G. JÜRGENS SON

Right in the Centre of the Furniture District at
ADAMS & BROAD.

Our New Fall Furniture Coming in Daily by the Carload

Our buyers have bought heavily because of the extraordinarily good qualities and low prices offered. Never were such good Furniture and Carpets sold at such low prices, and you're sure to find something to suit you on one of the eight floors of our mammoth building.

\$1.59 Buys a Very Light Rattan Ladies' Sewing Rocker

Extremely neat and pretty and nice enough to go into the most handsomely furnished room.

Only One of These to a Customer

See the big handsome full roll, arm, back and seat Rattan Rocker Illustrated? Come quick and be one of the 500 well-pleased customers to get one.

\$1.98



Can You Tell the Difference Between a \$400 and a \$1,200 Oriental Carpet-Size Rug? No!

We have an assortment of the very best quality of American Wilton Rugs that are exact copies of Corevans, Kemanshahs, Sarabands and other best quality Oriental Rugs, the regular price is \$75, but to thoroughly introduce them we will give you the choice of the entire lot this week at - - - - - **\$55**

Any one of these Rugs will positively wear through two generations.

Our Store
WILL BE
CLOSED ON MONDAY.
Labor Day
AT 1 O'CLOCK P. M.
C. Lumsden & Son,
Manufacturing Jewelers,
731 MAIN STREET.

Good for One Vote
IN THE TIMES-DISPATCH PONY CONTEST
I Cast One Vote for

of _____ P. O. and State
This ballot must be voted before Sept. 9th.